



Address: P.O. Box 1549, North Bend, WA 98045
Phone Number: (800) 592-0311
Fax: (425) 484-6140
www.rainierasphalt.com

CAPABILITY STATEMENT

(1) General Information

Company Name: Rainier Asphalt Sealing LLC dba Rainier Asphalt & Concrete
Tax ID Number: 91-2050804
DUNS Number: 019642993
SAM Number: 019642993
CAGE Code: 7BD38
Website: www.rainierasphalt.com; www.rainierconcrete.com; www.youtube.com/rainierasphalt
Email: info@rainierasphalt.com

(2) About Rainier Asphalt & Concrete

Founded in 2000 as a one-person, owner-operator company with a 3/4 ton pickup and a 250 gallon asphalt seal coat tank, today we steadily employ approximately 20 people year-round in the Seattle area and upwards of 40 during the peak summer months. We have A+ ratings with the Western Washington Better Business Bureau and Angie's List, and we pride ourselves on providing quality workmanship and top-notch customer service on every single job. We specialize in commercial, multi-family, industrial and public works projects. Our services include:

- Asphalt paving
- Asphalt patching and repair
- Asphalt seal coating
- Concrete flatwork
- Concrete curbing (extruded and cast-in-place)
- Crack filling for asphalt or concrete
- Drainage installation and repair, including catch basin, trench drains, dry wells, etc.
- Line striping and pavement markings (paint, thermoplastic, buttons, reflectors)
- Signage installation (for traffic control, i.e. no parking, handicap, speed limit signs, etc.)

(3) Company Values - Our company culture is predicated on six core values

Safety The first priority every day is that each employee and others we encounter can go home safely. We aim to provide the necessary equipment, training and resources to make this possible.

Integrity The Golden Rule guides our dealings with customers, employees, vendors and the general public. We value honesty, fairness and accountability.

Drive Individually and collectively, we have an insatiable appetite for continuous improvement day after day and year after year. No matter how good we are today, we can always be better tomorrow.

Consistency We are committed to gaining the trust of customers, employees and vendors by adhering to our procedures every day and consistently managing and exceeding expectations.

Quality The best job is one done efficiently and right the first time. We take pride knowing we go home with a sense of accomplishment and always seek repeat customers and referrals as evidence of a job well done.

People Our teamwork environment is one where people are treated with dignity and always have the opportunity to be heard. We strive to be a destination for employees by offering a rewarding place to work with opportunities for career advancement.

(4) Key Contacts

<u>Name</u>	<u>Title</u>	<u>Direct Phone</u>	<u>Fax</u>	<u>Email</u>
Tom Merry	Owner	(253) 227-3892	(425) 484-6140	merry@rainierasphalt.com
Mark Machinski	General Manager	(425) 765-5716	(425) 484-6140	machinski@rainierasphalt.com



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(5) Project Experience



Lake Sammamish State Park, December 2014 (\$34,971)

Lake Sammamish State Park is a popular tourist destination in the summer, and they also lease their parking lot to the local Costco store for employee parking, so it sees heavy traffic volume throughout the week and throughout the year. We were hired to perform a grind and overlay to specified areas of the parking lot. The total job tonnage was approximately 220 tons of asphalt excavated and replaced. Job was completed in 2 days.



Suncadia Path Paving, June 2014 (\$51,168)

Suncadia is a resort located in Cle Elum, WA, about 30 miles east of Snoqualmie Pass. Because of their remote location, they often have trouble finding quality vendors who are skilled to perform large jobs. We have performed dozens of jobs for them, including their sister associations. This job involved paving a new hiker/biker trail with placement of 630 tons of 5/8 minus crushed surface top course and 260 tons of asphalt.



City of Normandy Park sidewalks, November 2009 (\$26,890)

This job involved placement of approximately 200 lineal feet of city sidewalks. It was a joint enterprise with the city as they supplied all materials and our company provided the labor for the project.



Funko Warehouse, March 2014 (\$17,249)

Our company performs a variety of striping and pavement marking services, both interior and exterior. This was a specialty job that first required shot-blasting of the concrete slab coating to provide a suitable surface for the adhesion of traffic paint. The customer needed a new system to manage the inflow and outflow of their inventory in the warehouse. We provided stall line painting and numbering stencils throughout the warehouse.



Century Link, 2007—Present, multi-year, ongoing contract (\$4,228,819)

Centurylink is a leading provider of telephone and high speed internet services. Most of their infrastructure is located within easements below/above the public right-of-way. To maintain and upgrade their assets, it is often necessary to dig up the roads and/or sidewalks. We are hired to restore them to comply with government regulations and standards. This is a current and ongoing contract for our company. We are familiar and skilled at working in the public right-of-way and setting up traffic control signs, cones and flaggers.



Mercer Island School District, August 2013 (\$262,454)

This was a wide-reaching contract that involved multiple disciplines at several schools and administrative buildings throughout the school district. We had to work on a tight timeframe and had fewer than five weeks from the time of initial bid request to final completion — all while managing our existing workflow in August, which is historically our busiest month of the year. A letter of recommendation from this customer is showcased on our website.

(6) Office Location and Service Area

We have performed jobs throughout the State of Washington. Our typical service radius includes King, Pierce, Snohomish, Thurston Kitsap and Kittitas counties. However, we will travel well beyond these boundaries if the project is a good fit with our strengths, and we feel we can be competitive in the bidding process. Please contact us if you have questions about our service area.